

Principal Management Consultant – July 2021

We have an exciting opportunity to join our growing boutique management consultancy, with an enviable reputation and senior level client base.

About us

Catalyze is a Strategy Consultancy headquartered in the UK. We specialise in helping our clients deliver success. We are experts in strategy, decision-making tools and methodologies, portfolio and programme management, prioritisation, understanding data and engaging people. We use this expertise to create, implement and embed processes, governance and structures that deliver results.

We value our people and we believe in building each individual's capabilities and strengths to help them reach their full potential and help us reach ours. We are an inclusive organisation which values diversity.

The opportunity

We are looking for a positive and enthusiastic consultant who has a passion for helping clients succeed. This is an excellent opportunity to join our team and become an integral part of a small, agile and growing business.

As part of the Catalyze team, you will work with our consultants, analysts and clients at all levels on a number of projects. You will work across different industries, initially focusing within Defence in the UK.

Your role will include:

- Supporting and enabling clients to define and deliver transformational change in their projects, programmes and portfolios
- Leading projects and delivery teams
- Developing and managing client relationships
- Contributing to the continuous development of Catalyze's programme and portfolio management offer and IP

Initial clients will be based around key UK Defence establishments in the south of England.

A competitive package will be offered, based on your experience.

About you

To excel in this role you will have recent demonstrable experience of the following:

- Successful business delivery and business development across multiple domains/sectors
- Leading client interactions and building trusted-advisor relationships, with new and existing clients, on both short term and long-term engagements

- Effectively managing diverse delivery teams to deliver complex customer requirements
- Designing and delivering transformational change, based upon practical application of established change principles and analysis
- Defining, establishing, and operating within a variety of Portfolio, Programme and Project management principles and approaches

You will have:

- Excellent communication skills, both written and verbal
- A positive and flexible approach to your work
- The ability to engage and enthuse personnel, and provide effective support and challenge, across all areas and at all levels within client organisations
- A preference for building and working within teams

Recent UK Defence Security Clearance (SC) would be beneficial but is not essential.

How to apply

Please send your CV and covering letter to Adrian Harris, adrianharris@catalyzeconsulting.com

We are always pleased to hear from people with a positive and flexible approach, and with the skills, experience and interest to help grow our team of consultants and analysts.